

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street, Room 1130
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
<http://caag.state.ca.us/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

2000 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1 (Recently enacted).

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

CF Number 414

Factor Direct LTD

Name of Commercial Fundraiser

11500 West Olympic Blvd., Suite 540

Address of Commercial Fundraiser

Los Angeles CA 90064

City, State, and ZIP Code of Commercial Fundraiser

Telemarketing held (on) (from) 1/1/2002

(Type of Activity)

Name and Address of Charitable Organization or Charitable Purposes:

CT No. 24625

F.E.I.N. No. 52-6078441

Common Cause

Name of Charity

1250 Connecticut Avenue, N.W.

Address of Charity

Washington DC 20036

City, State, and ZIP Code of Charity

to 4/30/2002

(Date or dates must be shown)

1. REVENUE

- A. Cash contributions
- B. Entertainment sales or admission charges
- C. Sales from products
- D. Advertisement sales
- E. Membership fees
- F. Other sources: (Specify)

a. _____
b. _____
c. _____
d. _____

G. TOTAL REVENUE

\$28,266.00

A.

B.

C.

D.

E.

Fa.

Fb.

Fc.

Fd.

28,266.00

G.

2. EXPENSES

- A. Fees or commissions
- B. Salaries
- C. Payroll taxes
- D. Employee benefits
- E. Cost of merchandise for resale
- F. Cost of entertainment
- G. Postage
- H. Advertising
- I. Telephone
- J. Rental of equipment
- K. Facilities charge
- L. Permits
- M. Other expenses: (Specify)

a. _____
b. _____
c. _____
d. _____

N. TOTAL EXPENSES

Please see attached
breakdown of expenses

K.

L.

Ma.

Mb.

Mc.

Md.

42,424.57

N.

(14,158.57)

3.

3. Distribution or net to charitable organization or charitable purposes

4. (a) Is any officer, director, partner or owner of the Commercial Fundraiser in any way affiliated with or control, directly or indirectly, the charitable organization for which the Commercial Fundraiser has contracted to solicit?

☒ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fundraiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 4(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge:

complete. Tom Siegel C.O.D. 4/1/02

Signature of auditor

Printed Name

Title

Date

This report must

organization for verifying the distribution.

ERIC SWANSON COO

5/20/02

Signature of auditor

Printed Name

Title

Date

Donald C. Allen

Dir. of Finance

5/20/02

Signature of auditor

Attorney General's
Registry of Charitable Trusts

JUN 25 2002

RECEIVED

400949

Factor Direct Ltd
Campaign Expense Allocation

	COMM. C.
	\$ 42,424.57
Printing	\$ 985.12
Postage	\$ 2,483.86
Telephone	\$ 2,333.78
Payroll	\$ 14,524.72
Employee benefits	\$ 1,080.39
Rent	\$ 2,317.31
Office manager	\$ 5,028.60
Utilities	\$ 529.45
Equipment	\$ 512.67
Recruitment	\$ 361.13
Computer Programming	\$ 306.74
Office expenses	\$ 9,554.15
P.S. Fee/Profit	\$ 2,406.64
Total	\$ 42,424.57

400951

RECEIVED

JUN 25 2002

Attorney General's
Registry of Charitable Trusts

Facter Direct Ltd
Campaign Expense Allocation

	COMM. C.
	\$ 42,424.57
Printing	\$ 985.12
Postage	\$ 2,483.86
Telephone	\$ 2,333.78
Payroll	\$ 14,524.72
Employee benefits	\$ 1,080.39
Rent	\$ 2,317.31
Office manager	\$ 5,028.60
Utilities	\$ 529.45
Equipment	\$ 512.67
Recruitment	\$ 361.13
Computer Programming	\$ 306.74
Office expenses	\$ 9,554.15
P.S. Fee/Profit	\$ 2,406.64
Total	\$ 42,424.57

Attorney General's
Registry of Charitable Trusts

JUN 25 2002

RECEIVED

400953

Office of the Secretary of State
State House
Annapolis MD 21401
(410) 974-5534

ACCOUNTING REPORT FOR THE PROFESSIONAL SOLICITOR

BR §6-506. Accounting Required.

(a) Within 3 months after the end of each fund-raising drive, campaign or event, a professional solicitor shall submit to the Secretary of State, on the form that the Secretary of State provides, an accounting under oath of all money received and disbursed on a gross basis.

(b) The professional solicitor and an authorized official of the charitable organization for which the professional solicitor acts shall sign the accounting and certify that it is true to the best of their knowledge.

BR § 6-306. Registration before Accounting

(a) If a currently registered professional solicitor applies for a new registration and has not yet submitted the accounting required by § 6-506 of this title, the professional solicitor shall submit with the new application:

(1) that accounting; or

(2) an interim accounting, under oath and in a form that the Secretary of State requires, that accounts for all money received and disbursed for each fund-raising drive, campaign, or event through a date within 3 months before the professional solicitor's current registration expires.

(b) A person that acts as a professional solicitor before applying to register as a professional solicitor that has not submitted an accounting under § 6-506 of this title, shall submit with the professional solicitor application:

(1) that accounting; or

(2) an interim accounting, under oath, and in a form that the Secretary of State requires, that accounts for all money received and disbursed for each fund-raising drive, campaign, or event through a date within 3 months before the person filed a professional solicitor application.

Mail to Charitable Organizations Division, Office of the Secretary of State, State House, Annapolis MD 21401

Is this an interim report? ☐ yes ☐ no

If yes, report is current through 8/16/2001

Event _____ Dates Held 4/30/2002 Date of Report _____

Professional Solicitor Facter Direct LTD

Charitable Organization Common Cause

Expenses

Occupancy (Rental)

Telephone

Other utilities

Postage

Printing expenses

Furniture rental

Office supplies

Professional solicitor management salaries & wages

Associate solicitor salaries & wages

Miscellaneous (Itemize on separate sheet)

Professional solicitor pay

Total Fund-Raising Expenses

\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ _____
\$ 42,424.57

*Please see attached
breakdown
of expenses*

Net Contribution for Charitable Organization (subtract total fund-raising costs from total contributions)

\$ (14,158.57)

CERTIFICATION

I, (print name) _____, being an officer or other duly authorized representative of the charitable organization which has entered into an agreement with the professional solicitor who has prepared this report, do hereby certify, under penalties of perjury, that the statements contained herein are true to the best of my knowledge.

Common Cause
For _____
Name of Charitable Organization

By _____
Signature of Representative

I, (print name) _____, being an officer or other duly authorized representative of the professional solicitor reporting herein, do hereby certify, under penalties of perjury, that the statements contained herein are true to the best of my knowledge.

Facter Direct LTD
For _____
Name of Professional Solicitor

By _____
Signature of Representative

400955

RECEIVED

JUN 25 2002

Attorney General
Registry of Charitable Trusts

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street, Room 1130
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
<http://caag.state.ca.us/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

2000 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1 (Recently enacted).

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

CF Number 414

Factor Direct LTD

Name of Commercial Fundraiser

11500 West Olympic Blvd., Suite 540

Address of Commercial Fundraiser

Los Angeles CA 90064

City, State, and ZIP Code of Commercial Fundraiser

Telemarketing held (on) (from) 5/20/2002, 200 , to 12/31/2002, 200
(Type of Activity) (Date or dates must be shown)

Name and Address of Charitable Organization or Charitable Purposes:

CT No. 24625 F.E.I.N. No. 52-6078441

Common Cause

Name of Charity

1250 Connecticut Avenue, N.W.

Address of Charity

Washington DC 20036

City, State, and ZIP Code of Charity

1. REVENUE
- A. Cash contributions
 - B. Entertainment sales or admission charges
 - C. Sales from products
 - D. Advertisement sales
 - E. Membership fees
 - F. Other sources: (Specify)
 - a. _____
 - b. _____
 - c. _____
 - d. _____

G. TOTAL REVENUE

33,761.00 A.
____ B.
____ C.
____ D.
____ E.
____ Fa.
____ Fb.
____ Fc.
____ Fd. 33,761.00 G.

2. EXPENSES
- A. Fees or commissions
 - B. Salaries
 - C. Payroll taxes
 - D. Employee benefits
 - E. Cost of merchandise for resale
 - F. Cost of entertainment
 - G. Postage
 - H. Advertising
 - I. Telephone
 - J. Rental of equipment
 - K. Facilities charge
 - L. Permits
 - M. Other expenses: (Specify)
 - a. _____
 - b. _____
 - c. _____
 - d. _____

N. TOTAL EXPENSES

____ A.
____ B.
____ C.
____ D.
____ E.
____ F.
____ G.
____ H.
____ I.
____ J.
____ K.
____ L.
____ Ma.
____ Mb.
____ Mc.
____ Md. 38,591.00 N.
(4830.00) 3.

Please see attached
breakdown of expenses

3. Distribution or net to charitable organization or charitable purposes

4. (a) Is any officer, director, partner or owner of the Commercial Fundraiser in any way affiliated with or control, directly or indirectly, the charitable organization for which the Commercial Fundraiser has contracted to solicit?

☒ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fundraiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 4(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, the same are true and correct.

Theresa Curran VP of Marketing 2/10/03
Printed Name Title Date
organization for verifying the distribution.
Donald C. Allen Director of Finance 2/21/03
Printed Name Title Date
ERIC SWANSON COO 2/21/03
Printed Name Title Date

RECEIVED
MAR 19 2003
Attorney General's
Registry of Charitable Trusts

400957

Factor Direct Ltd
Campaign Expense Allocation

	\$ 38,591.00
Printing	\$ 896.11
Postage	\$ 2,259.42
Telephone	\$ 2,122.89
Payroll	\$ 13,212.24
Employee benefits	\$ 982.76
Rent	\$ 2,107.92
Office manager	\$ 4,574.21
Utilities	\$ 481.61
Equipment	\$ 466.35
Recruitment	\$ 328.50
Computer Programming	\$ 279.02
Office expenses	\$ 8,690.82
P.S. Fee/Profit	\$ 2,189.17
Total	\$ 38,591.00

RECEIVED
MAR 19 2003
Attorney General's
Registry of Charitable Trusts

400959